




The average business has as many as 50 light bulbs on at once, making lighting one of the biggest energy use expenses. Improving the efficiency of your lighting is an easy way to save on energy costs. This Lighting Choices Guide will help you determine the right LED light bulbs to use for each fixture at your business.

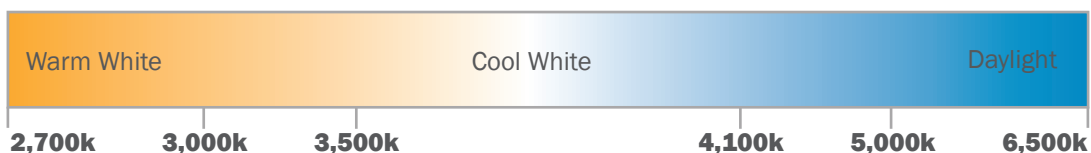
**ENERGY USE**

The table below can help you understand how ENERGY STAR® qualified LEDs compare to incandescent bulbs. LEDs provide the same brightness (lumens) while using less energy (watts). To find an LED with similar brightness compared to your current incandescent bulb, pay attention to the lumens. To save the most energy, choose an LED with the lowest wattage suitable for its use.

 <b>Incandescent Bulbs</b> (Watts)	 <b>ENERGY STAR® Qualified LEDs</b> (Watts)	 <b>Minimum Light Output</b> (Lumens)
<b>25w</b>	<b>4 - 9w</b>	<b>200 lm</b>
<b>40w</b>	<b>9 - 13w</b>	<b>450 lm</b>
<b>60w</b>	<b>13 - 15w</b>	<b>800 lm</b>
<b>75w</b>	<b>18 - 25w</b>	<b>1,100 lm</b>
<b>100w</b>	<b>23 - 20w</b>	<b>1,600 lm</b>
<b>125w</b>	<b>28 - 40w</b>	<b>2,000 lm</b>
<b>150w</b>	<b>30 - 52w</b>	<b>2,600 lm</b>

**THE KELVIN SCALE**

The Kelvin scale (k) measures light color, or appearance, of light bulbs. The lower the value, the warmer or more yellow the light output. The higher the value, the cooler or bluer the light output.



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